

PPS

บริษัท โปรเจค แพลนนิ่ง เซอร์วิส จำกัด (มหาชน)
PROJECT PLANNING SERVICE PUBLIC COMPANY LIMITEDHead Office : 381/6 Soi Rama IX 58 (Soi 7 Seree 7), Rama IX Road, Suanluang,
Bangkok 10250Contact : +66 2718-2785-9 Website : www.pps.co.th

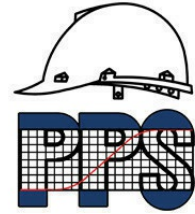
CEO

Mr. Phongthon Tharachai
Chief Executive OfficerTel : +66 2718-2785-9
phongthon@pps.co.th

CFO

Mr. Theerathon Tharachai
Deputy Managing Director
of Finance and Organization
ManagementTel : +66 2718-2785-9
theerathon@pps.co.th

IRO

Ms. Rattanaporn
Samanpratan
Assistant Secretary/Investor
RelationsTel : +66 2718-2785-9 ext.
308
rattanaporn.s@pps.co.th

CG Report Score :

THSI List : 2015-2017

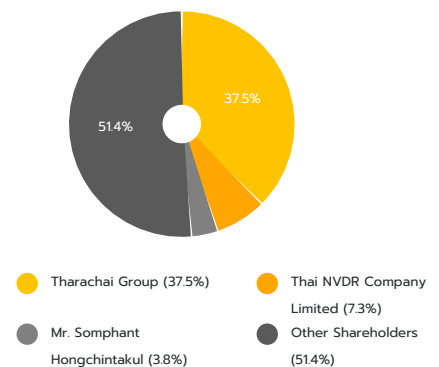
Stock Data (22/08/2018)

	YTD	2017	2016
Paid-up (MB.)	199.45	185.46	120.00
Listed share (M.)	812.27	741.82	480.00
Par (B.)	0.25	0.25	0.25
Market Cap (MB.)	771.65	1,283.36	585.60
Price (B./share)	0.95	1.73	1.02
EPS (B.)	0.02	0.08	0.07

Statistics

	P/E	P/BV	Div.Yield
PPS (x)	21.44	2.40	4.14
PROPCON - mai (x)	70.76	156	2.20
PROPCON - SET (x)	17.26	1.75	3.36
mai (x)	66.35	213	1.83
SET (x)	16.89	1.93	2.97

Shareholder Structure (09/05/2018)



Financial Ratios

	6M/2018	6M/2017	2017	2016
ROE (%)	11.73	25.05	20.10	16.50
ROA (%)	11.85	23.77	19.23	16.32
D/E (x)	0.22	0.27	0.22	0.35
GP Margin (%)	27.53	33.93	34.33	32.81
EBIT Margin (%)	9.55	21.02	16.84	13.02
NP Margin (%)	7.46	17.55	13.85	10.07

Company Background

PPS is the first publicly listed project and construction management company in Thailand. PPS is a truly multi-disciplinary organisation. We offer the full suite of professional services across a wide spectrum of architectural, engineering and construction activities spanning multiple industries. From iconic buildings to critical public infrastructure, from mega-scale civil and construction works to exquisite interior design, and from public to private sectors

Key Development of Company

2012	Initial Public Offering on the Stock Exchange of Thailand Market for Alternative Investment (MAI) and became Project Planning Service Public Company Limited.
2017	Established Sapat Project Company Limited as a new subsidiary focusing on the development of 'SMART' solutions for buildings and cities especially in the areas of energy
2018	Established Profincoin Group Company Limited as a joint investment company to offer investing alternatives for micro and macro investment opportunities.

Revenue Structure

Period : 27 Aug

(Unit : MB)

	6M/2018	%	6M/2017	%	2017	%	2016	%
1. Revenue from Services	190.26	97.69	188.01	98.81	388.95	98.21	306.92	96.18
A. Revenue from Construction Supervision	189.94	99.83	180.82	96.18	373.47	96.02	301.68	98.29
1) Office Buildings	15.71	8.27	11.44	6.33	27.10	7.26	24.72	8.19
2) Retail Areas	45.83	29.20	46.47	25.70	101.64	28.43	93.70	31.06
3) Residential Buildings and Hotels	55.47	24.13	53.93	29.82	106.16	27.22	97.95	32.47
4) Infrastructures	40.51	21.33	41.50	22.95	80.43	21.54	42.62	14.13
5) Others*	32.42	17.07	27.48	15.21	58.14	15.57	42.69	14.15
B. Revenue from Design and Event	0.32	0.17	7.19	3.83	15.48	3.98	5.24	1.71
2. Other Revenues	4.50	2.31	2.26	1.19	7.08	1.79	12.18	3.82
Total Revenues	194.76	100.00	190.27	100.00	396.03	100.00	319.10	100.00

* Others : Multi-purpose Building/ Hospital/ Factory/ Distribution center/ Data Center/ Energy Business/ Temple

Business Plan

For 2018, PPS key growth strategies are:

- **BRANDING:** We would like to strengthen the brand of PPS Group by expanding the scope of business to cover all works in construction industry including project brainstorming, design process, construction process, submission, building and energy management. In addition, the technology information is brought to be used in operation together with proficient staffs. We believe that they are able to upgrade our works and develop community, society, and environment.
- **PPS INNOVATION:** Using technology information in company is one of our policies to increase the competitiveness. In 2017, PROJECT LIVE is being used to manage and supervise every project. In 2018, we have planed to use innovation for supporting all of our working process including document control software. Also, create a database for supporting the facility management business further.
- **COMPANY QUALITY** PPS needs to improve the working process more international. We provide a training program for developing the knowledge and potential of the staffs especially in techniques of construction management and supervision.

Investment Highlight

Key highlights are:

- **Trustworthiness:** PPS is the recipient of the Stock Exchange of Thailand “Best Company Performance and Thailand Sustainability Investment Awards.” In addition, PPS has also been awarded the 5-Star CG Award and is also been certified as part of the “Collective Action Coalition Against Corruption” or CAC.
- **Professionalism and Proven Record:** For over 30 years in business, we have more than 300 projects over the region. We are the first company in the same business sector that was certified ISO 9001 since 1999 and continually its certifies until present.
- **Responsive Trendsetting Pioneers** Be it global warming or digital transformation or the Belt and Road Initiative, PPS is always at the forefront of such developments, pioneering solutions for buildings, cities, infrastructure and new economic regions. Its high-quality professional services along with its innovative exploitation of new technology have placed PPS favourably to contribute and undertake new and exciting opportunities.

Risk Factor

The risk factors and the risk protection:

- **Business Competitors** Like all businesses, PPS have and will always encounter competitors. In recent years, there are a few new entrants to the business sector and even existing players have been expanding. All in a bid to take advantage of the growing opportunities in the Thai and Mainland Southeast Asian markets. PPS mitigates this by aggressively ensuring our value proposition and differentiation is more acute, concrete and noticeable per our 2018 business plan articulated above.
- **Dependence on Key Executives** PPS has grown from strength to strength the past three decades as a result of our founding management team and staff members who are held in high regard by the industry. But this strength is also at once a risk if PPS is not able to retain, groom and most importantly pass on the lessons learnt to new generations of leaders and professionals. As such, a sustainable business growth can only be assured by grooming new generations of management executives as well as continuous training to constantly improve the skills and knowledge of staff to build a firm foundation for the company.

Awards and Honors

- Best CEO Awards, Best Company Performance Awards and Outstanding Company Performance Awards (Company listed on mai) from SET Awards 2017 organized by The Stock Exchange of Thailand
- Rising star Award 2017 and Thailand Sustainability Investment 2015-2017 Awards from SET Sustainability Awards organized by The Stock Exchange of Thailand
- Outstanding Continuing Professional Development Organization Award 2017 form Council of Engineers
- Total Innovation Management Award 2016 by Stock Exchange of Thailand, Market for Alternative Investment (MAI) and National Innovation Agency of Thailand

Capital Structure

(Unit : MB)

	6M/2018	6M/2017	2017	2016
Current Liabilities	43.99	50.69	44.42	49.11
Non-Current Liabilities	28.31	27.37	28.57	25.56
Shareholders' Equity	321.48	291.95	332.66	216.28

Company Structure



Company Image



- Project Planning / Scheduling
 - Project Feasibility Study
 - Financial Planning
 - Design Management
 - Quantity Survey
 - Design Review
 - Project Budgeting
 - Value Engineering
 - Architectural Design
 - Engineering Design
 - Green and Sustainable Design
- Engineering Procurement and Construction
 - Construction Management
 - Construction Supervision
 - Project Cost Control
 - Progress Report Presentation
 - Contract Management
- Claim Management
 - Marketing Communication
 - Property Agency
 - Facility Management
 - Internet of Thing (IoT)
 - Energy Management
 - Web Design Application
 - IT Solution

PPS GROUP



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DOING NEW THINGS TOGETHER

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