

PPS

PROJECT PLANNING SERVICE PUBLIC COMPANY LIMITED

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Chief Executive Officer

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CFO

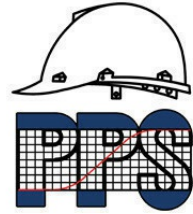
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CG Report Score :

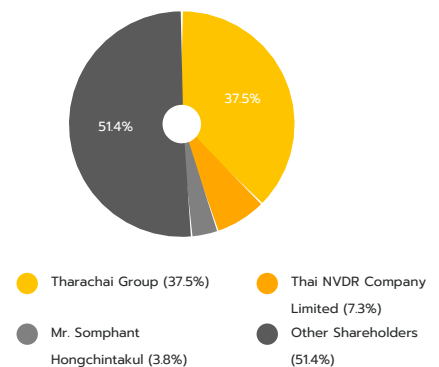
THSI List : 2015-2017

Stock Data (31/03/2018)

	YTD	2017	2016
Paid-up (MB.)	199.45	185.46	120.00
Listed share (M.)	797.79	741.82	480.00
Par (B.)	0.25	0.25	0.25
Market Cap (MB.)	1,013.19	1,283.36	585.60
Price (B./share)	127	173	102
EPS (B.)	0.01	0.08	0.07

Statistics (01/06/2018)

	P/E	P/BV	Div.Yield
PPS (x)	20.37	2.96	3.15
PROPCON - mai (x)	36.10	1.54	2.14
PROPCON - SET (x)	17.28	1.77	3.36
mai (x)	87.20	2.22	1.77
SET (x)	17.54	1.96	2.94

Shareholder Structure (14/03/2018)**Financial Ratios**

	3M/2018	3M/2017	2017	2016
ROE (%)	17.36	20.25	20.10	16.50
ROA (%)	17.34	19.61	19.23	16.50
D/E (x)	0.20	0.32	0.22	0.35
GP Margin (%)	31.09	30.68	34.33	32.81
EBIT Margin (%)	11.88	17.58	16.84	13.02
NP Margin (%)	8.97	14.98	13.85	10.07

Company Background

PPS has been offering a numerous of services in management and construction supervision of construction works such as building and infrastructure, structural & architectural works, civil works, utilities systems (electrical and communication systems, air conditioning system, sanitary and fire protection systems), landscape, interior decoration including particular projects that need conversant skill for both private and public sectors.

Key Development of Company

2012	Being on the listing of the Market for Alternative Investment (mai) and changed the company's name to be Projector Planning Service Public Company Limited.
2017	Approved raising up of the registered capital to be 215,999,890 bath and Established Sapat Project Company Limited as a new subsidiary company for the efficient energy management business type, SMART building and SMART city
2018	Established Profin Group Company Limited as a joint investment company to offer software development services for investment

Revenue Structure

Period : 31 Mar

(Unit : MB)

	3M/2018	%	3M/2017	%	2017	%	2016	%
1. Revenue from Services	96.21	98.26	93.14	99.07	388.95	98.21	306.92	96.18
A. Revenue from Construction Supervision	96.13	99.92	92.64	99.46	373.47	96.02	301.68	98.29
1) Office Buildings	7.46	7.76	6.03	6.51	27.10	7.26	24.72	8.19
2) Retail Areas	21.18	22.03	21.55	23.26	101.64	27.22	93.70	31.06
3) Residential Buildings and Hotels	28.64	29.79	29.94	32.32	106.16	28.43	97.95	32.47
4) Infrastructures	22.05	22.94	22.03	23.78	80.43	21.54	42.62	14.13
5) Others*	16.80	17.48	13.09	14.13	58.14	15.57	42.69	14.15
B. Revenue from Design and Event	0.08	0.08	0.50	0.54	15.48	3.98	5.24	1.71
2. Other Revenues	1.70	1.74	0.87	0.93	7.08	1.79	12.18	3.82
Total Revenues	97.91	100.00	94.01	100.00	396.03	100.00	319.10	100.00

* Others : Multi-purpose Building/ Hospital/ Factory/ Distribution center/ Data Center/ Temple/ Showroom

Business Plan

In the year 2018, Our growth strategies as follows:

- **BRANDING** We would like to strengthen the brand of PPS Group by expanding the scope of business to cover all works in construction industry including project brainstorming, design process, construction process, submission, building and energy management. In addition, the technology information is brought to be used in operation together with proficient staffs. We believe that they are able to upgrade our works and develop community, society, and environment.
- **PPS INNOVATION** Using technology information in company is one of our policies to increase the competitiveness. In 2017, PROJECT LIVE is being used to manage and supervise every project. In 2018, we have planned to use innovation for supporting all of our working process including document control software. Also, create a database for supporting the facility management business further.
- **HIGH COMPANY QUALITY** PPS needs to improve the working process more international. We provide a training program for developing the knowledge and potential of the staffs especially in techniques of construction management and supervision.

Investment Highlight

The highlight of purpose:

- **Trustworthy** PPS has received 5-star CG awarded company, certified “Collective Action Coalition Against Corruption” (CAC) and “Best Company Performance and Thailand Sustainability Investment Awards” from The Stock Exchange of Thailand.
- **Professional** For over 30 years in business, we have more than 300 projects over the region. We are the first company in the same business sector that was certified ISO 9002 since 1999 and continually its certifies until present.
- **High standard following of the Mega trend** which are Global warming trend: PPS have new subsidiary that doing energy saving project on government and private business. Digital transformation trend: PPS has developed IT system which cover the services. PPS system can capture, manage and control project information, and exchange of information between organisations and teams and Thailand government project trend: PPS is capable to capture the wave of government investment in the infrastructure mega projects.

Risk Factor

The risk factors and the risk protections:

- **Risk from business competition** There are a few new entrants to the business and the existing players have expanding to support the growing opportunities in the market in the last few years. We aim to make our differentiation more concrete and noticeable. We have developed "Project Live" which is the program to be used internally to enhance construction project management activities. In addition, we have followed our quality policy to continually improve the efficiency of our operation
- **Risk of Dependence on Executive and Risk associated with the lack of required staffs** Retaining and developing the human resources are important for sustaining the business growth. Thus, PPS is preparing the readiness for the new generation of the executive. Additionally, PPS provides the training program to improve the knowledge and potential of the staffs. Also, increase overall compensation and other benefits for maintaining morale and retaining the valuable most important staffs.

Awards and Honors

- Best CEO Awards, Best Company Performance Awards and Outstanding Company Performance Awards (Company listed on mai) from SET Award 2017 organized by The Stock Exchange of Thailand
- Rising star Award 2017 and Thailand Sustainability Investment 2015-2017 Awards from SET Sustainability Awards organized by The Stock Exchange of Thailand
- Outstanding Continuing Professional Development Organization Award 2017 form Council of Engineers
- Total Innovation Management Award 2016 by Stock Exchange of Thailand, Market for Alternative Investment (MAI) and National Innovation Agency of Thailand

Capital Structure

(Unit : MB)

	3M/2018	3M/2017	2017	2016
Current Liabilities	39.73	47.70	44.42	49.11
Non-Current Liabilities	27.67	26.39	28.57	25.56
Shareholders' Equity	343.64	230.65	332.66	216.28

Company Structure



Company Image



PPS GROUP
DOING NEW THINGS TOGETHER

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