

PPS

# OPPORTUNITY DAY Y2022

16<sup>th</sup> March 2023

PROJECT PLANNING SERVICE  
PUBLIC COMPANY LIMITED

# Contents



**Corporate Overview  
and Current Projects**



**Financial Statements  
Y2022**



**Vision Industry Overview  
and Business Plan in 2023**



PPS

# Striving To Create More Trustworthy and Sustainable Business

## PPS is

- One of The Leading Engineering Professional Services Firm in Thailand.
- The Service Provider In All Aspects of Property and Construction Business for Both Private and Public Sectors.

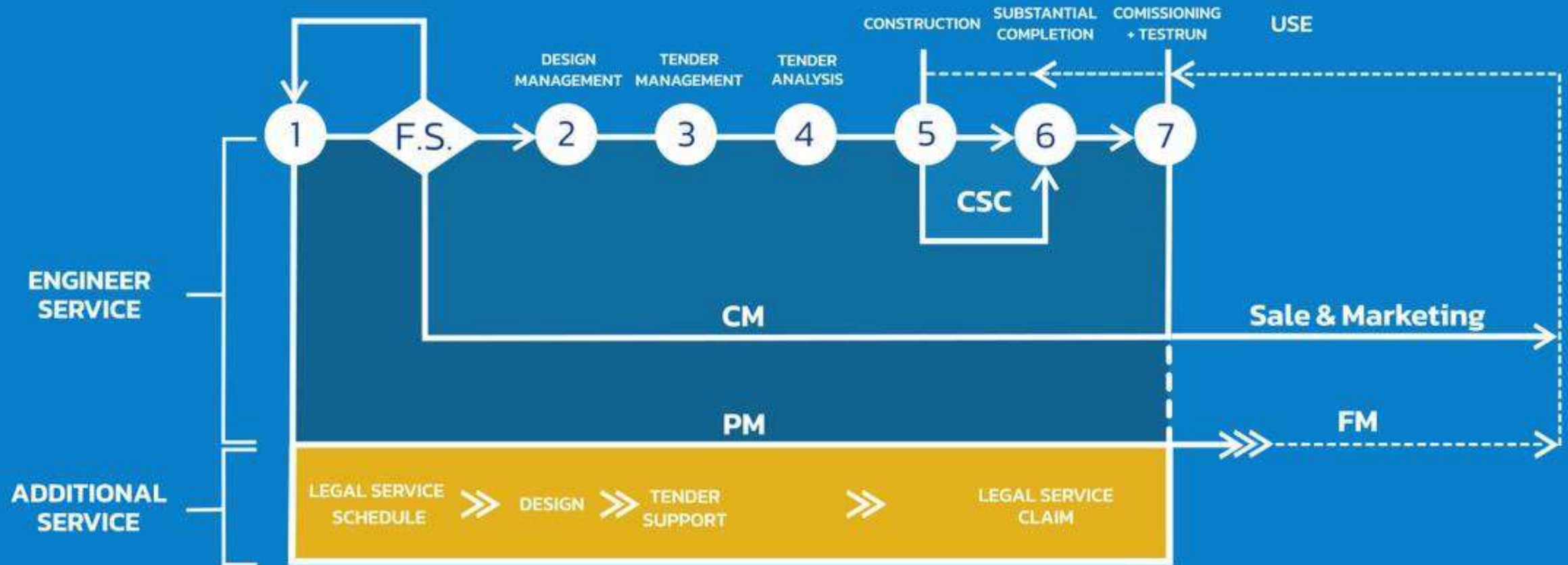
PPS

## **Our Vision Mission**

### **Partner for Sustainable Business Operation**

- Build and Maintain Excellence
- Build and Maintain Partner Relationships and Trust
- Make Our Customer & Staff Proud to be a part of PPS journey

# PPS Services



- |    |                          |     |  |
|----|--------------------------|-----|--|
| PM | PROJECT MANAGEMENT       | PMC | PROJECT MANAGEMENT CONSULTANT            |
| CM | CONSTRUCTION MANAGEMENT  | CMC | CONSTRUCTION MANAGEMENT CONSULTANT       |
| CS | CONSTRUCTION SUPERVISION | CSC | CONSTRUCTION SUPERVISION CONSULTANT      |
| FM | FACILITIES MANAGEMENT    | FMC | FACILITIES MANAGEMENT CONSULTANT ( O+M ) |

# CORPORATE OVERVIEW

Industry Group

# PROPCON



Registration date

## 25 JUN 1987

First-day trade (mai)

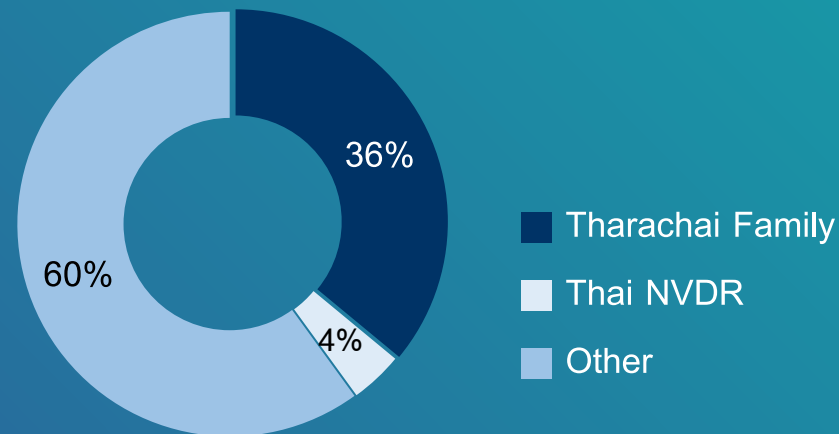
## 26 SEP 2012

No. of Employee

## 328 Staffs

PROJECT PLANNING SERVICE  
PUBLIC COMPANY LIMITED

PPS



### Shareholding Structure

Authorized Capital: 279,452,921 Baht

Listed Shares: 859,855,142 Shares

Market Cap : 644.89 MB

52 week high/low: 0.86/0.51

Major Shareholders: THARACHAI FAMILY 36.33 %

Free float : 59.91%

Price (Bath): 0.75

as of MAR 12, 2023

# Cluster of Excellence



## PROPERTY



**PROJECT ONE PROPERTY  
DEVELOPMENT  
COMPANY LIMITED**

: BUSINESS :  
OFFERS THE PROPERTY  
DEVELOPMENT BUSINESS

## CONSTRUCTION



**PROJECT PLANNING SERVICE  
PUBLIC COMPANY LIMITED (PPS)**

: BUSINESS :  
CONSTRUCTION / PROJECT MANAGEMENT

**PPS OneWorks**

**PPS ONEWORKS COMPANY LIMITED**

: BUSINESS :  
ARCHITECTURAL & ENGINEERING DESIGN  
QUANTITY SURVEY  
BUILDING INFORMATION MODELING  
TECHNICAL SUPPORT

## INNOVATION



**PPS INNOVATION COMPANY  
LIMITED (PPSI)**

: BUSINESS :  
MARKETING & INNOVATIVE  
SOLUTION

## ENERGY & ENVIRONMENT



**SAPATT PROJECT Company  
Limited (SPP)**

: BUSINESS :  
GREEN LIVING SOLUTION

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# COMPANY HIGHLIGHTS

## Trustworthiness

- In the business for more than **36** years with more than **700** projects region wide
- **5- Star CG** awarded company of 8 consecutive years
- Full score of **100** from in quality assessment of **AGM Checklist 2565** by the Thai Investors Association
- Certified as part of the “**Collective Action Coalition Against Corruption**” or CAC

## Capable of capture to the various Construction Markets

- Trend of public sector projects
- Recovery of private sector

## Continue Development

- **Developed a new inventive product to assist in the service: Project live 360**, which is an innovation for observing construction, controlling plans, and reporting progress on a real-time.
- **Developed a new invention called Virtual 360**, which helps create virtual space to assist in selling and marketing to the customer without having to actually build.

## Sustainable Company

- Listed in **THIS Index** for 8 consecutive years.
- Received **Highly Commended Sustainability Award**, for 4 consecutive years from SET.
- Received **Sustainability Disclosure Recognition** from Thaipat Institute.
- **Ambition on carbon neutral within 2030**



# SOCIAL ACTIVITIES



# AWARDS AND HONORS in 2022

- Excellent CG Scoring 5 Stars Rank for 8 consecutive years.
- Received 100 evaluation scores from the quality evaluation of the AGM Checklist 2022
- Community Forest Support Award from the Royal Forest
- Thailand Sustainability Investment 2015 - 2022
- Highly Commended Suitability Award for a listed company in the Market for Alternative Investment (MAI) in the 2022 SET Awards
- Sustainability Disclosure Recognition Award 2019-2022



# NATION WIDE PROJECT



High Rise – Retail - Hospital Industrial - Office & Commercial - Hospitality - Infrastructure & Mega Project - Historical

More than  
**760**  
Total Projects

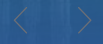
Total Project Value (MB)  
**544,191**

CONSTRUCTION AREA (Sq.M)  
**24,340,948**

Project Value in 5 years (MB)  
**284,263**  
(2018-2022)



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# 2022 Key Achievements

## Strong growth in project on hand and financial performance

### Project on hand

- Strong Growth with **113 new projects** in Y2022 and Strong Backlog up to **570 MB**

PROJECT ON HAND

**113+**

BACKLOG UP TO

**570 MB**

### Financial Performance

- Sustained revenue growth **10%**, achieved the annual goals.
- Profitable for the second consecutive year after the outbreak of Covid-19.
- Continuous growth in free cash flow that can redemption of debenture 40% to lower debenture interest rate
- Able to clear off all accumulated losses and started paying dividends in 2023, dividend Paid **0.01 Baht/Share**



# New Project Award in 2022

Commercial  
**57%**

Infrastructure  
**16%**

Institutional  
**19%**

Residential  
**4%**

Healthcare  
**3%**

Industrial  
**1%**



**113** Project

New Projects in Y2022



**404** MB.

Total Contract Value

# Project delivery in 2022



Top Club Rama II



Lotus's North Ratchapruk



Holiday Inn Express Samui Bophut



Thaniya Plaza



Mater Dei School



KDMS Hospital



Central Chanthaburi



Robinson Thalang Phuket

**CURRENT PROJECT**

# 3 New Hospital Projects





# Hypermarket Projects

Lotus's

## Lotus's 67 Projects in 2022

Lotus's Rebranding

Lotus's Energy Saving

Lotus's Express

Lotus's Hypermarket Mall Extension

Lotus's Mini Supermarket

460+ Projects

Since 2000



Lotus's

# Dusit Central Park



Starting :: NOV 2021  
Expected to Finish : 2025

# Design Village Bangna

UNIQLO



# Village Hub



# The Custom House

โครงการพัฒนาที่ราชพัสดุแปลงที่ตั้งโรงภาษีร้อยชักสาม

Starting :: MAY 2020  
Expected to Finish : DEC 2024



360 PRRGRESS REPORT  
AUG 2022

360 PRRGRESS REPORT  
FEB 2023



PPS

BUILDING | DRONE | DOCUMENT | 360 REPORT



PPS

BUILDING | DRONE | DOCUMENT | 360 REPORT



# Siam Paragon Renovation



**HOLO BUILDER**  
A FARO® Technologies company

pps

Projects

- Active
- Archived

Settings

- Integrations
- Add Ons & Services

Chanchal Riwkulprasert

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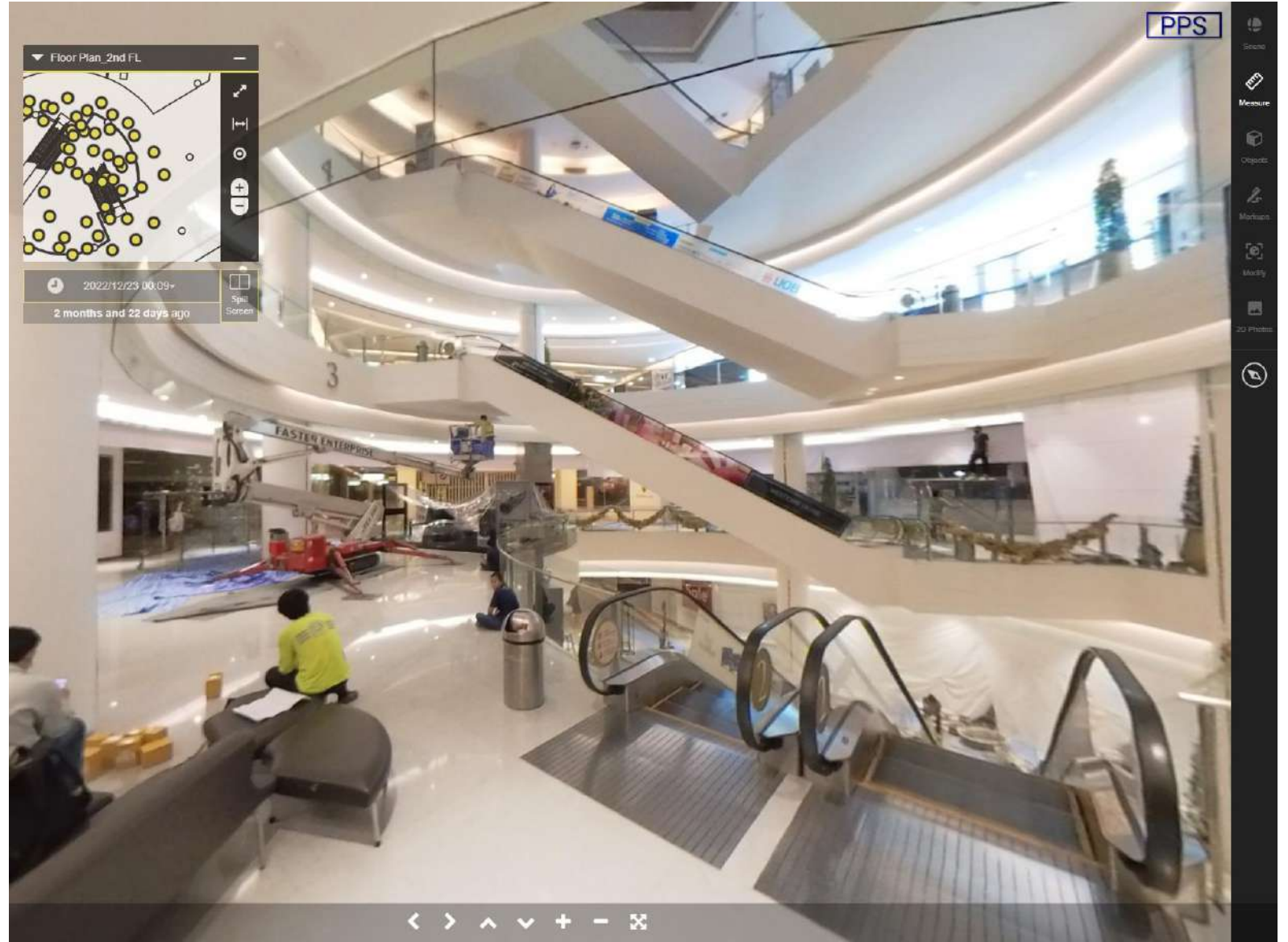
**Active Projects**

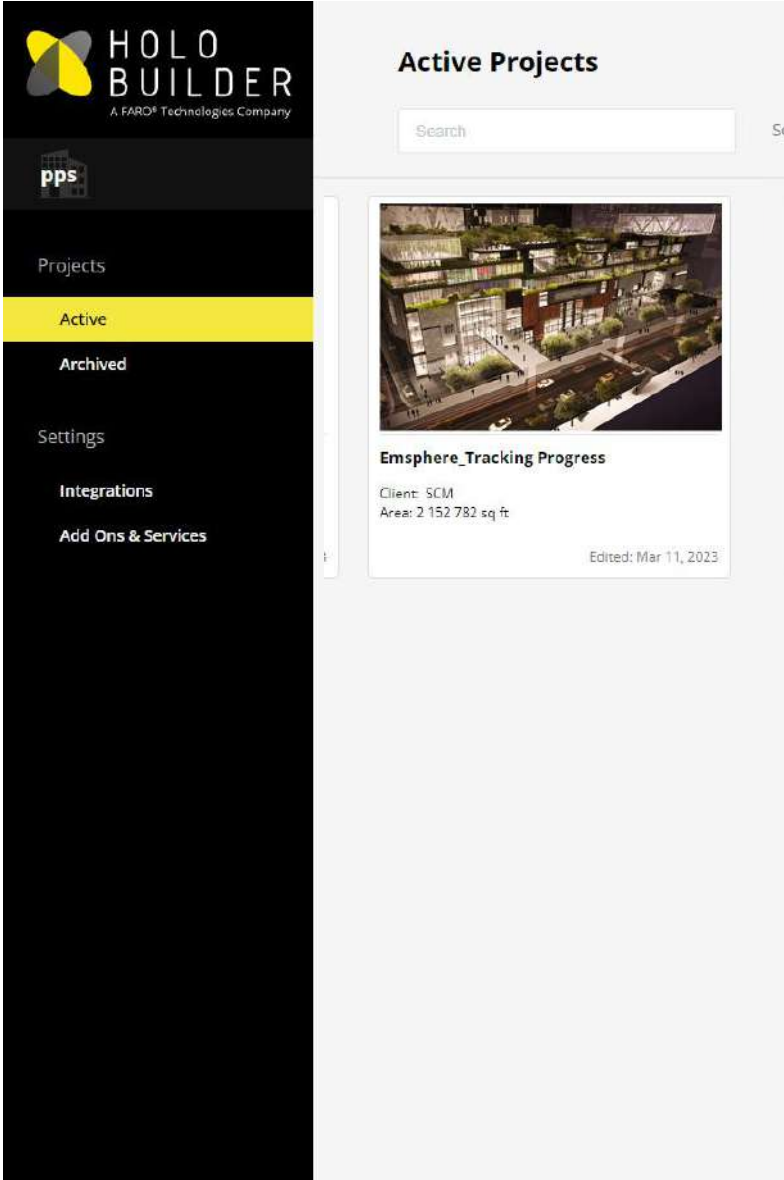
Search

**Siam Paragon Renovation Project**

Client: PPS PCL.  
Area: 24,200 sq ft.

Edited: Mar 11, 2023





The screenshot shows the Emsphere software interface. On the left is a dark sidebar with the 'HOLO BUILDER' logo (A FARO® Technologies Company) and 'pps' logo. Below the logo is a 'Projects' menu with options: 'Active' (highlighted in yellow), 'Archived', 'Settings', 'Integrations', and 'Add Ons & Services'. The main content area is titled 'Active Projects' and features a search bar. Below the search bar is a project card for 'Emsphere\_Tracking Progress' with a thumbnail image of a building rendering. The card includes the text: 'Client: SCM', 'Area: 2 152 782 sq ft', and 'Edited: Mar 11, 2023'. Navigation arrows are visible at the bottom left of the interface.

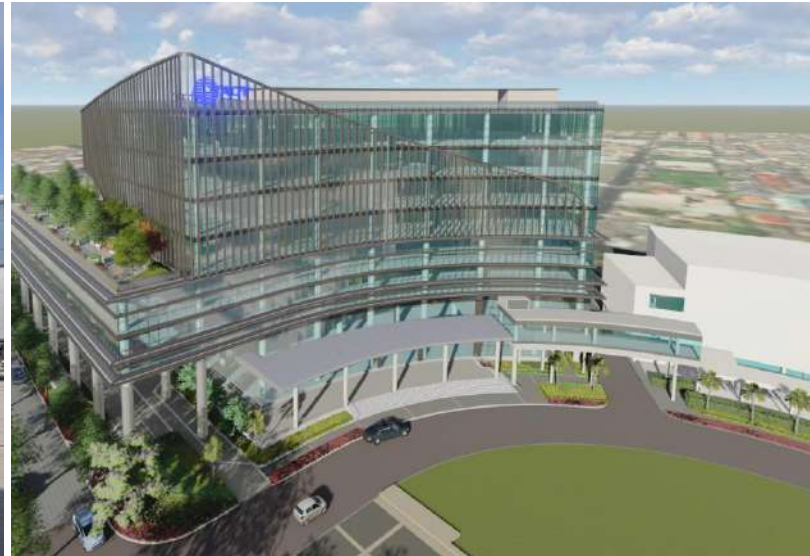


# National Government Complex Extension Zone C





# AOT Projects



# The MRT Purple Line Project

## Tao Pun - Rat Burana (Kanchanapisek Road) Section



Starting :: January 2022

Expected to Finish : 2030



**ภาพประกอบเพิ่มเติม**

- อาคารศูนย์บริการผู้โดยสาร สถานีสถานีวังจันทน์ (๑) ๑๐ ชั้น, ขนาดพื้นที่ใช้สอยประมาณ 1,500 ไร่
- อาคารศูนย์บริการผู้โดยสาร สถานีสถานีวังจันทน์ (๒) ๑๒ ชั้น, ขนาดพื้นที่ใช้สอยประมาณ ๑,๒๐๐ ไร่

อาคารที่ 1 : ๑๕ ชั้น, ขนาดพื้นที่ใช้สอยประมาณ ๑,๒๐๐ ไร่  
อาคารที่ 2 : ๑๕ ชั้น, ขนาดพื้นที่ใช้สอยประมาณ ๑,๒๐๐ ไร่

**อาคารศูนย์บริการผู้โดยสาร**



# Financial Statements (Y2022)

# Key Performance of Y2022

PPS

Net cash generated  
from operating activities **+823%**

Revenue from Service

**417** MB,

Gross profit

**26%**

increase of **12%** (YOY)



Net Profit

**5%**

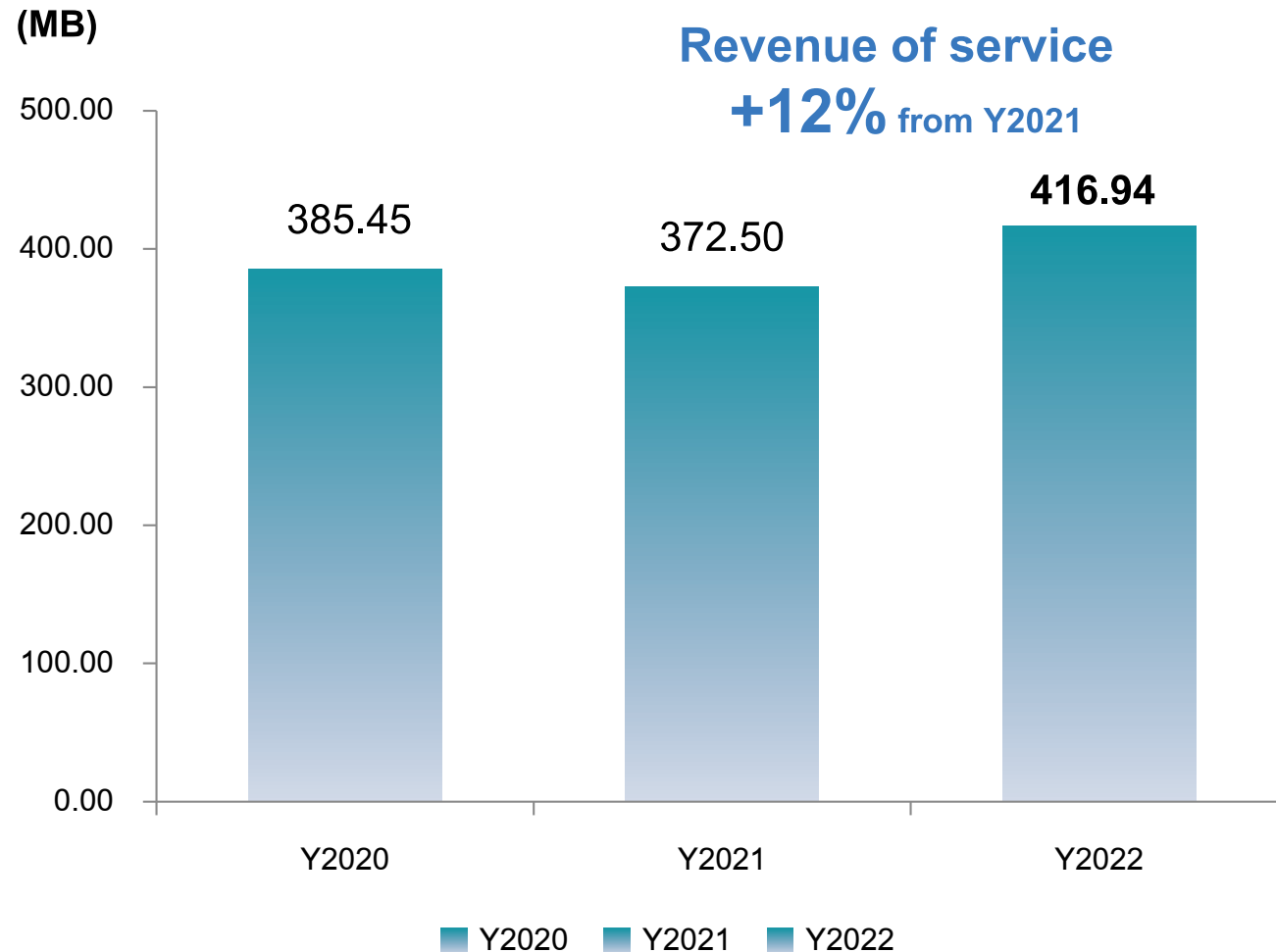
increase of

**8%** (YOY)

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# Financial Performance

## Revenue of Services

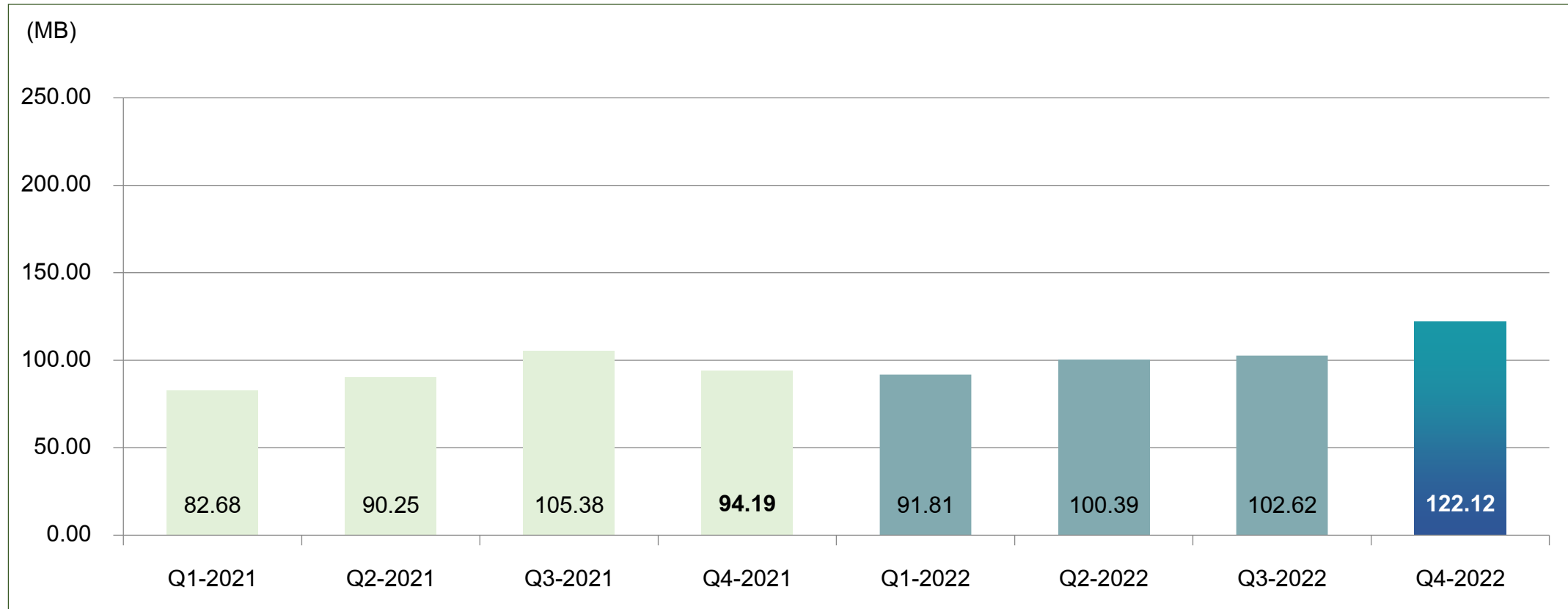


In 2022, Revenue of services increased **12%** from last year, resulting from increasing growth in several projects, both short and long-term projects.

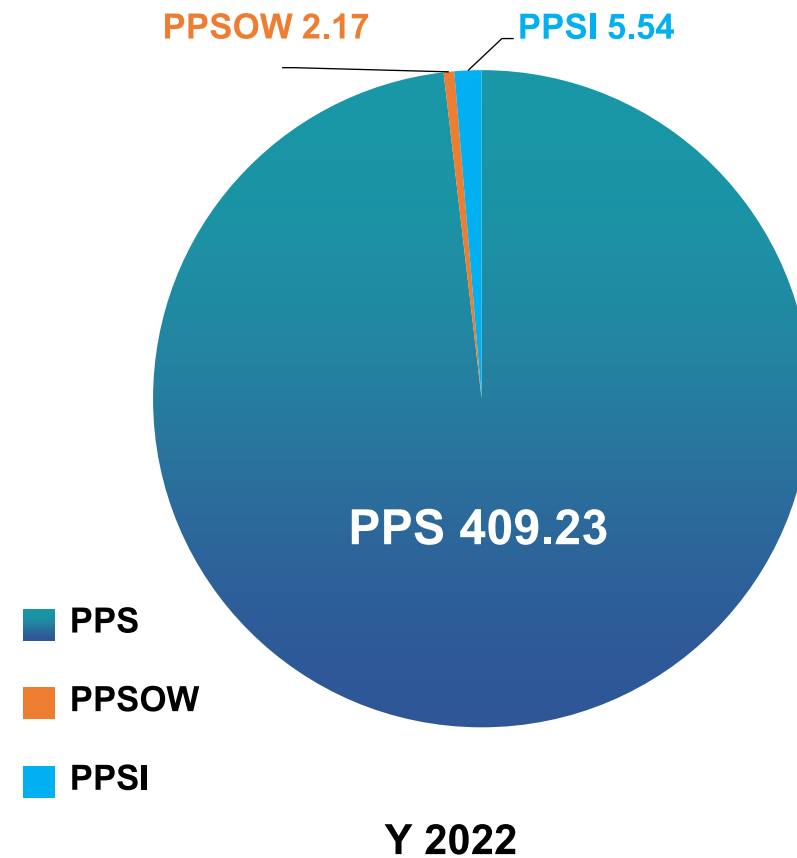
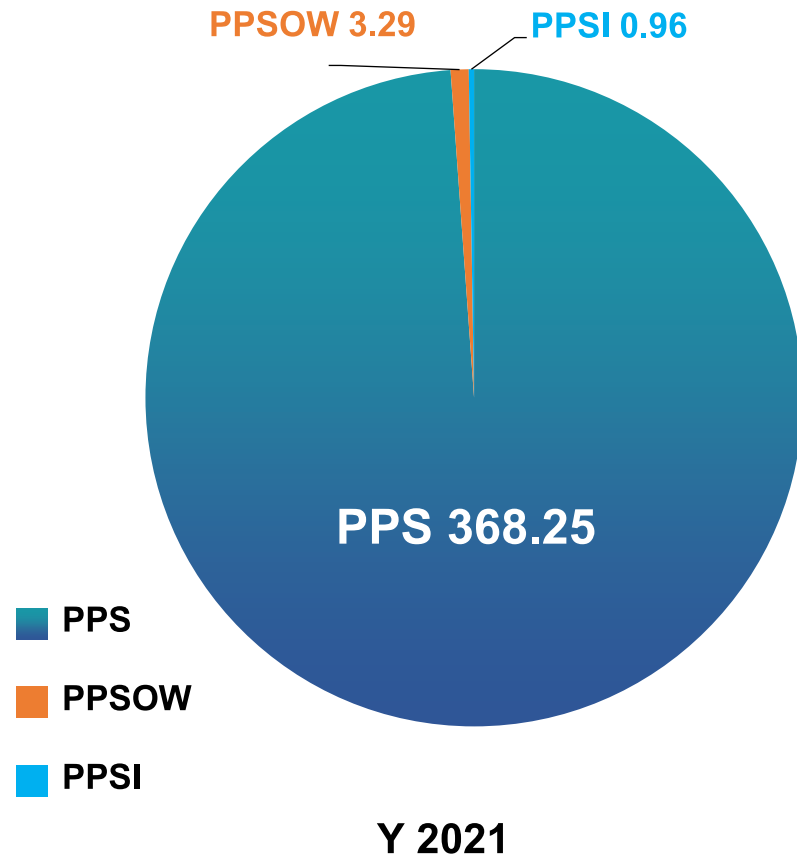
# Financial Performance

## Revenue of Services

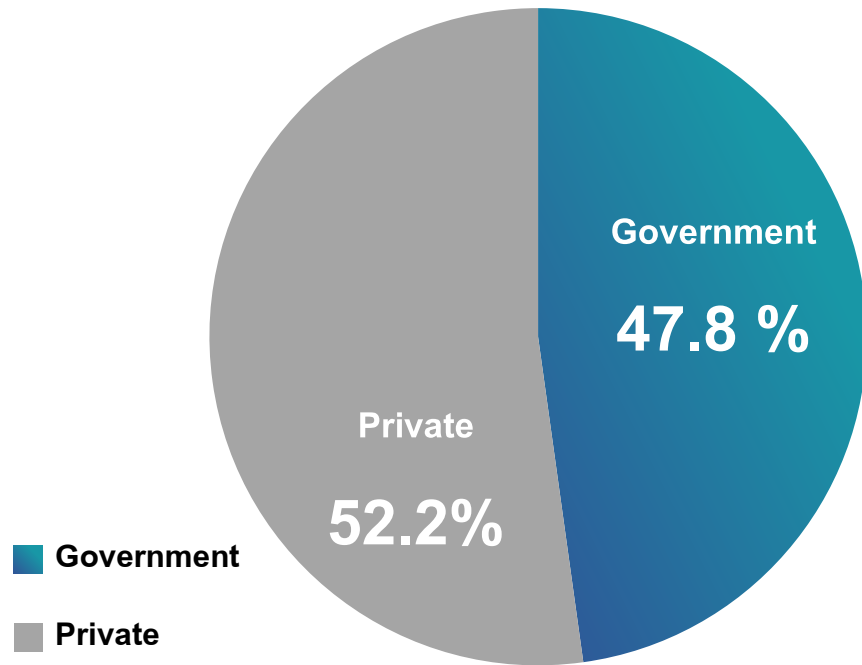
In Q4-2022, PPS can realized more income via adjust plans and actual service cost from the extension of AOT project contact



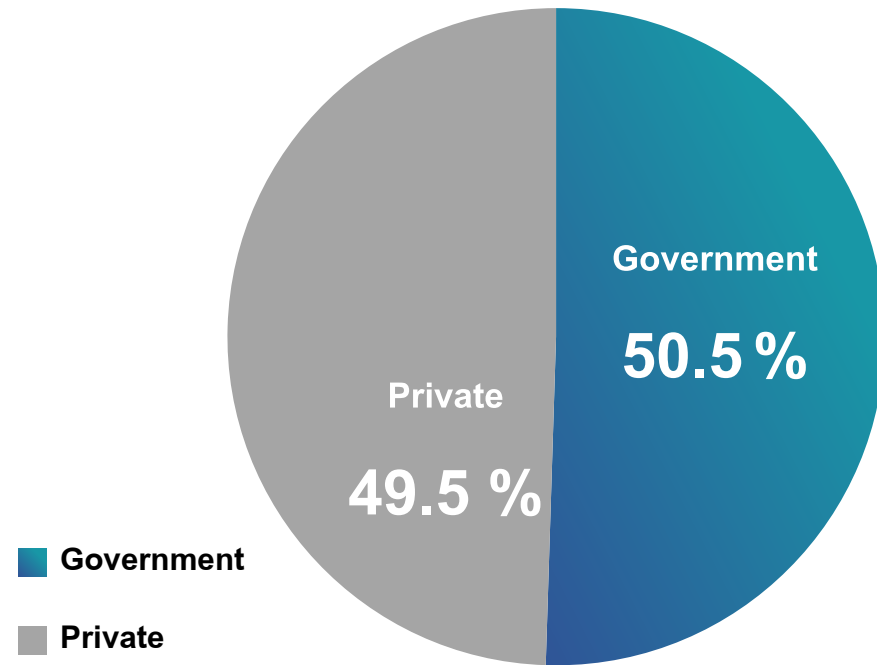
# PPS Group Revenue Breakdown by Service (MB)



# PPS Group Revenue Breakdown by Customer (MB)



Y 2021

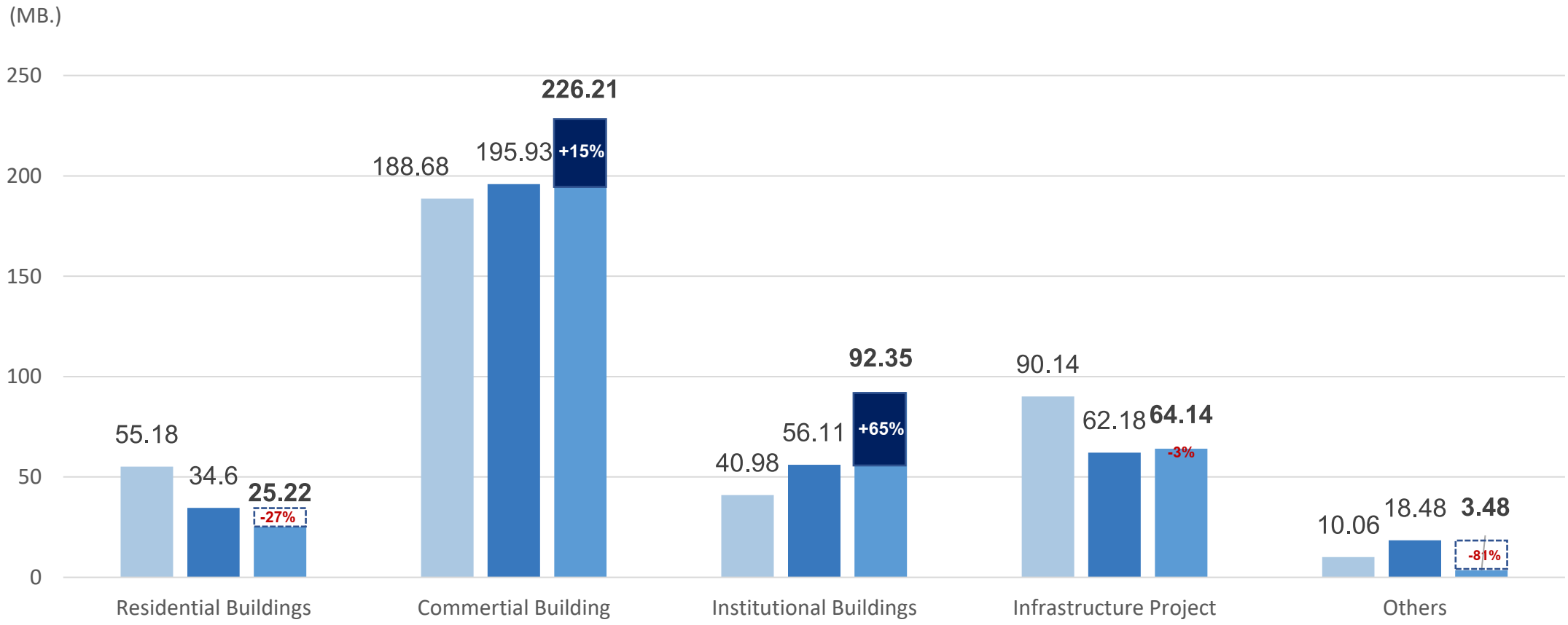


Y 2022



# PPS Group Revenue Breakdown by Customer (MB)

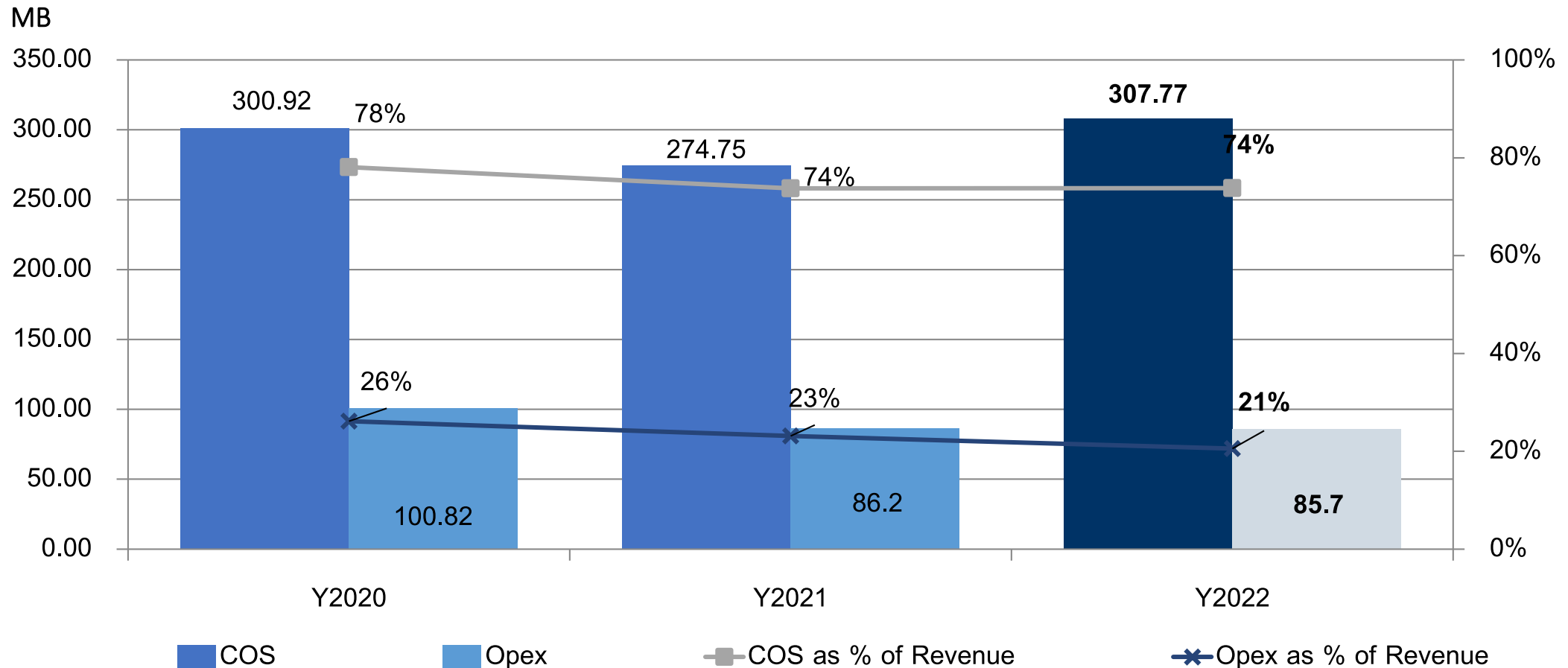
■ Y2020 ■ Y2021 ■ Y2022



# Financial Performance

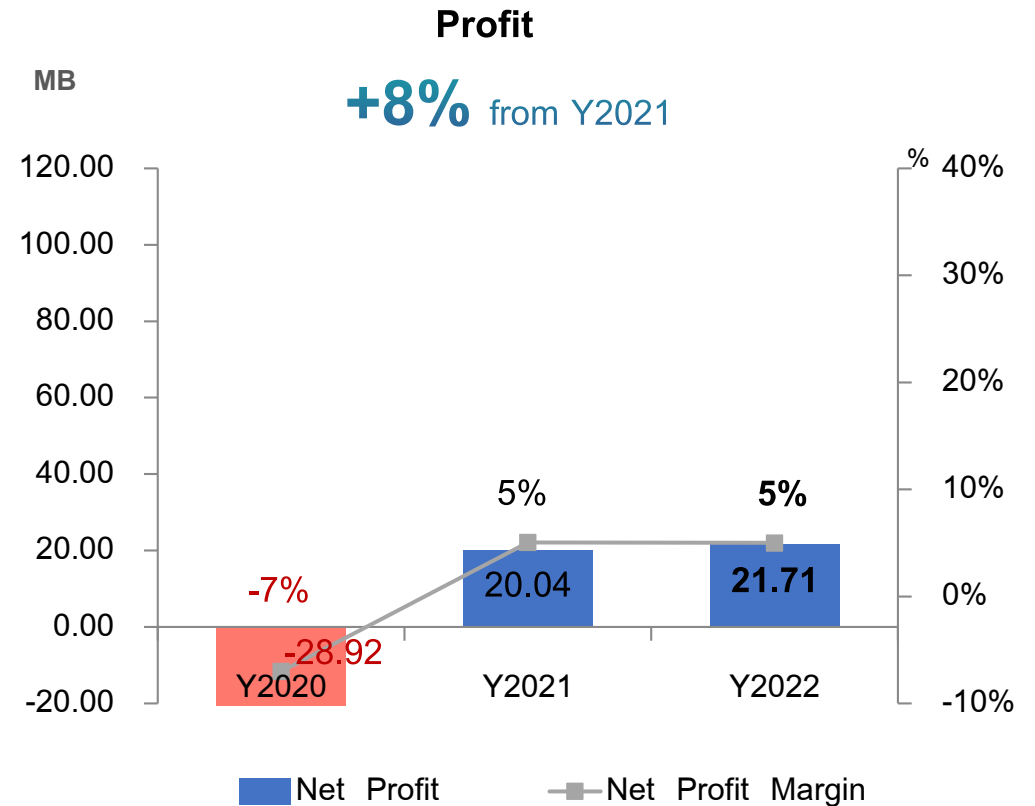
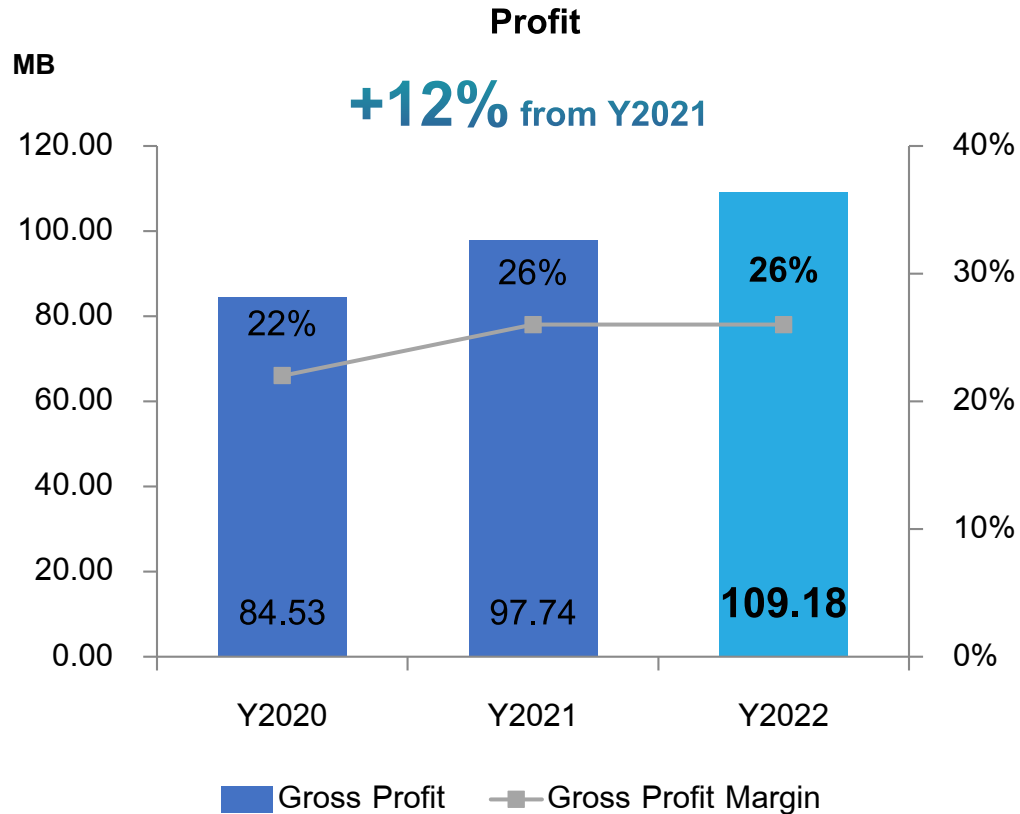
## Efficient COS and Opex Management

Continuous improvement on cost controls and the utilization of human resources.

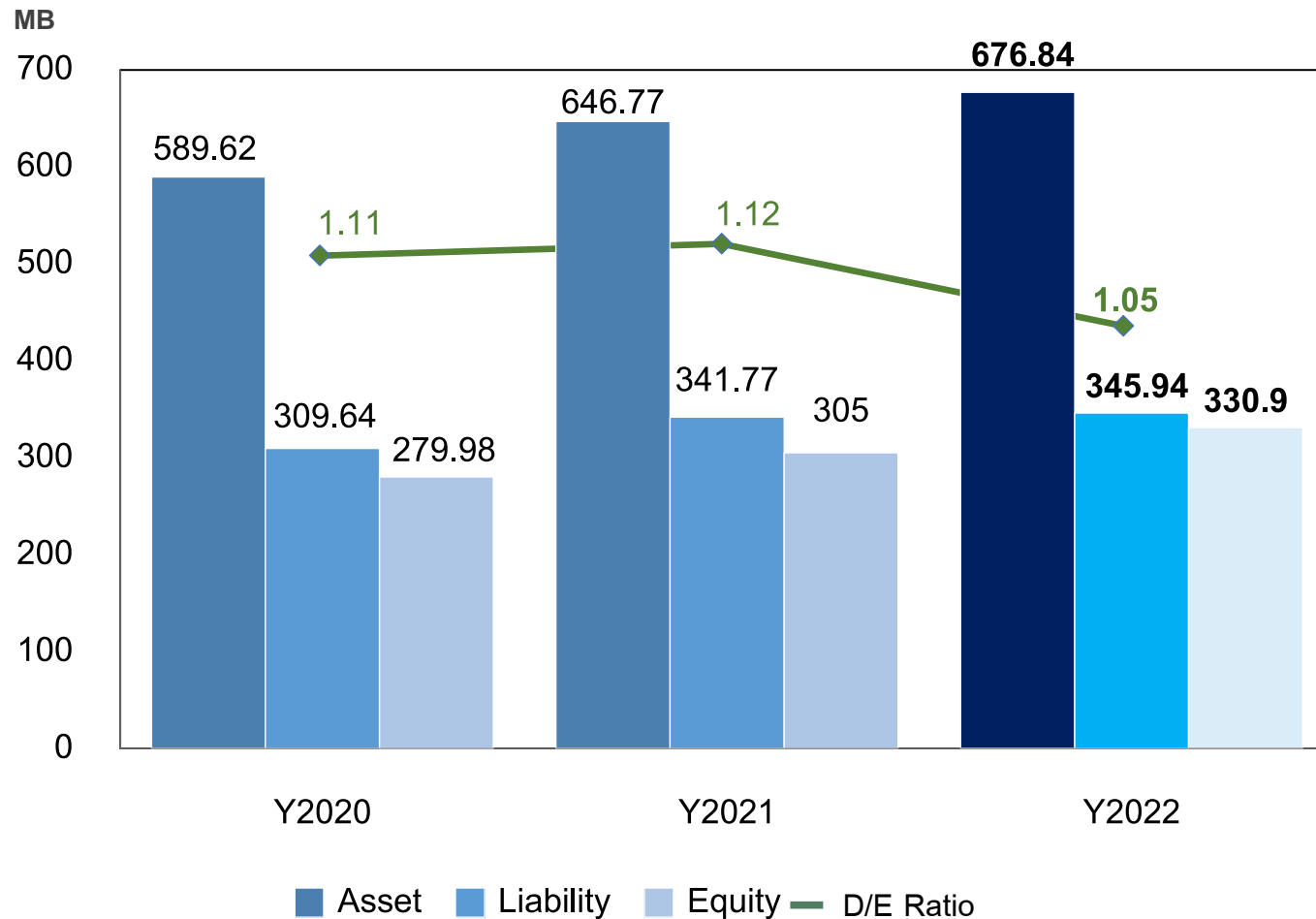


# Financial Statements

Stay Strong in profitability even though employee compensation expenses increased from the previous year.



# Statement of Financial Position



## Y2022 VS Y2021

**Asset +39.68 MB**

due to the increasing of cash from receiving payments

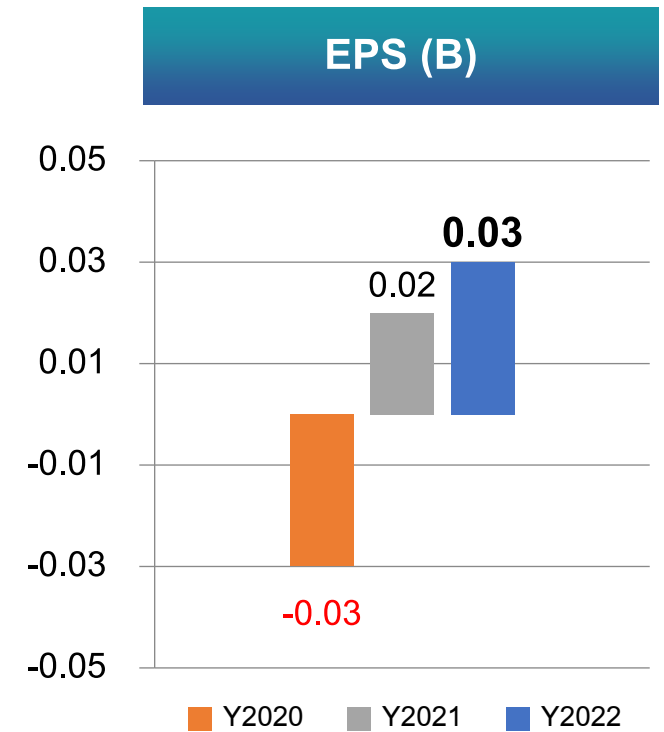
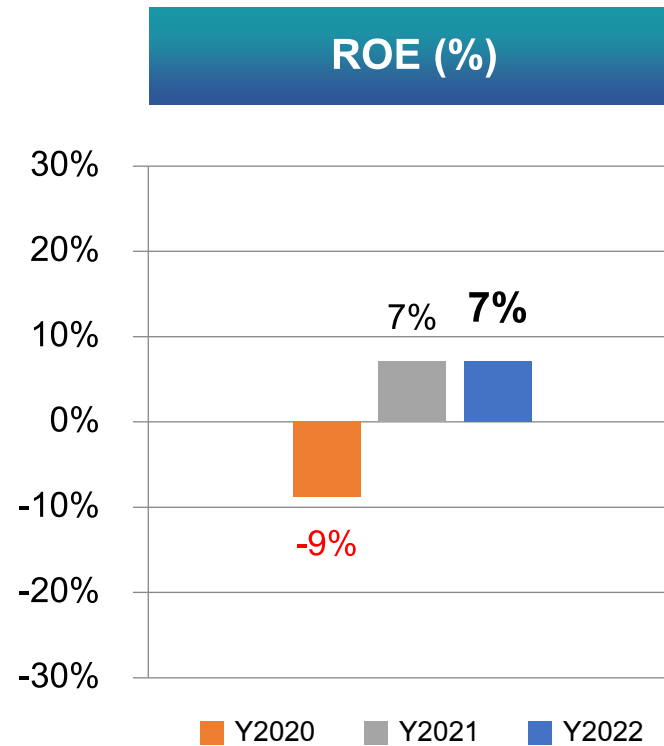
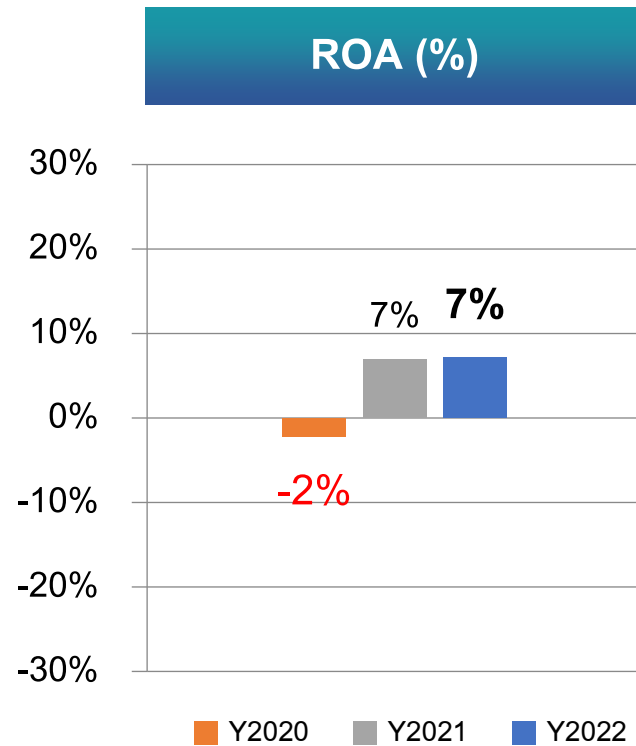
**Liability +4.18 MB,**

due to short-term loans from financial institutions that increased by 44.97 million Baht to repay debentures to the amount of 41.95 million Baht.

**Shareholder's equity +25.90 MB,**

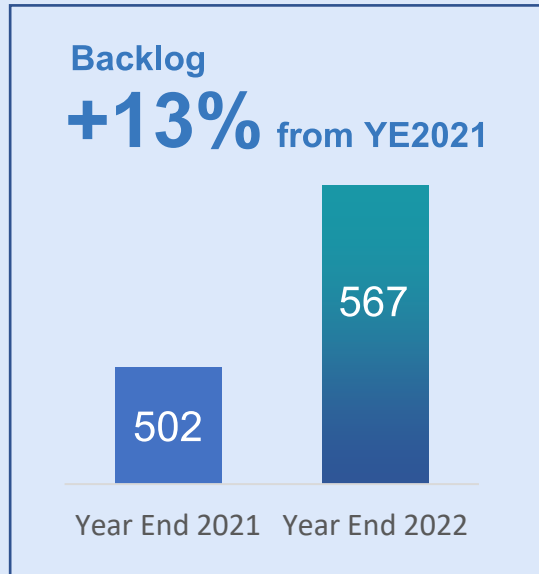
resulting from the net profit in 2022 and other comprehensive income.

# Ratios



# Backlog as of DEC 31, 22

## Strong grow in Backlog



Status	Contract value (MB)	2023	2024	2025	2026-2030
A. Signed contract project value	567.45	319.4	132.99	56.31	58.69
B. No contract signed yet but likely expected to get job	48.07				
<b>TOTAL (A+B)</b>	<b>615.52</b>				





# **Business Overview in Y2023**

# Market out look

## 2023

### The world economy in 2023

#### Key Factors

- **The outbreak of the war in Russia-Ukraine** resulting the imposition of sanctions and energy crisis
- **The economic slowdown in China and the deepening and widening gulf separating China from the US**
- **The inflation control policy**
- **The pressure of ESG movement** to achieving carbon neutrality

### Thai economy in 2023 trends

#### Key Factors

- **The recovery of tourism sector**
- **The recovery from private sector consumption**
- **The pressure from the rising cost of living and the effect of interest rate rises on household debt**
- **The political uncertainty, the election and the installation of a new government**





# Market outlook 2023

## Public Sector

- **Eastern Economic Corridor: EEC**
  - High-speed rail-link connecting the area's 3 airports
  - U-Tapao Airport development
  - Laem Chabang Port phase 3
  - Map Ta Phut Port development phase 3
- **Southern Economic Corridor: SEC**



EEC

เขตพัฒนาพิเศษภาคตะวันออก  
เชื่อมโลก ให้ไทยแลนด์

SEC

Southern Economic Corridor:

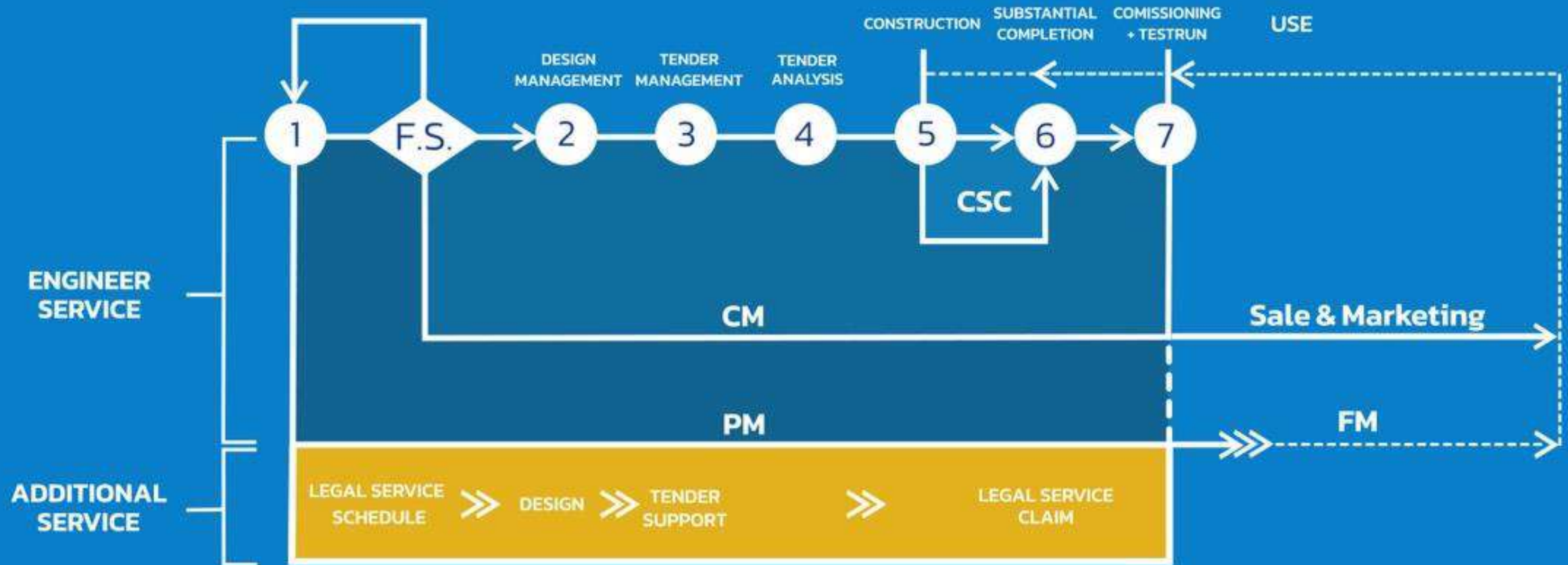
## Private Sector

- **Residential**
- **Commercial**
- **Mixed Use Project**
- **Wellness / Health Complex**



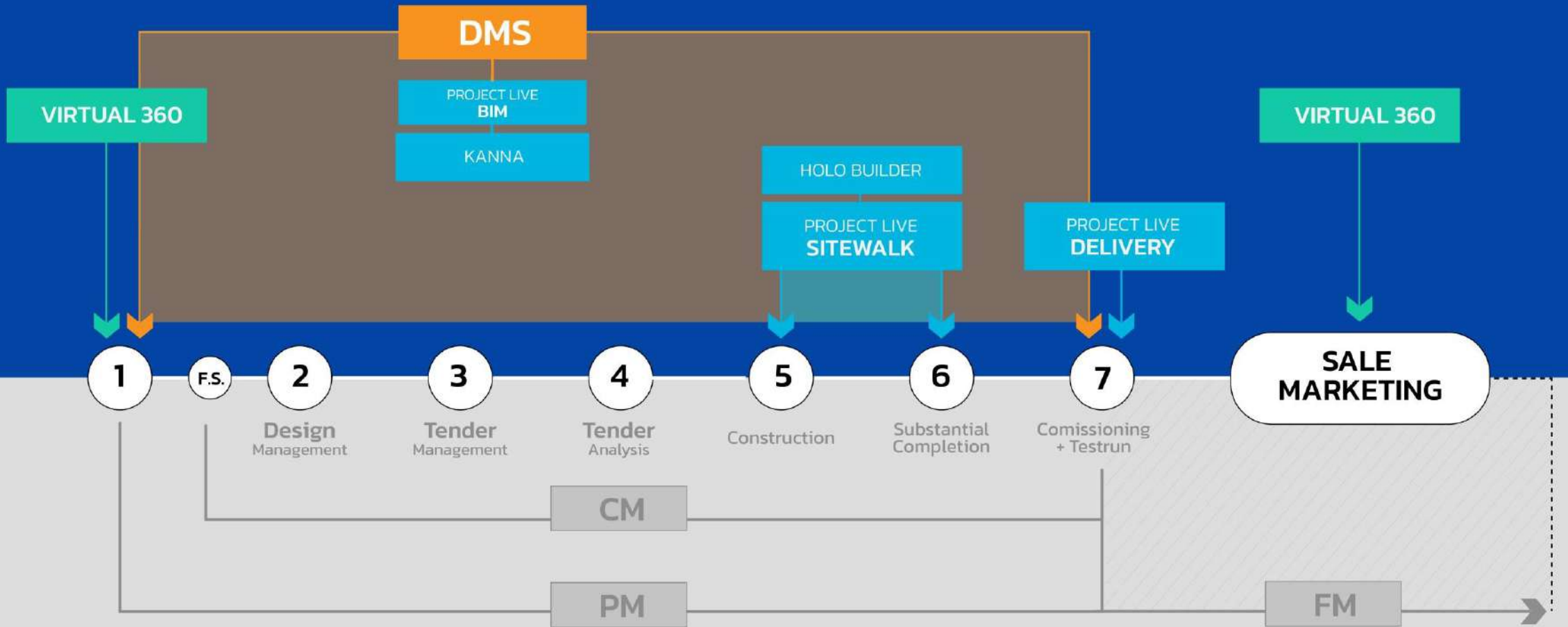
# PPS Business Plan in Y2023

# PPS Services



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# Additional Services





PPS

## Business operation plan in 2023

still on its 2022-2027's plan, which focuses on the three main issues as follows:

1

Engineering consultant in property and construction plan

2

Information technology in property and construction plan

3

Sustainable construction plan



KANNA



# PPS Business Plan

## 1. Goals of construction management

- Improving the ISO 9001 to be able to identify the use of construction technology systems in the work instruction for more uniformly and clearer in PPS System
- Providing the employee with a better understanding of the new standard which can practice and teach others.



# PPS Business Plan

## 2. Goals of the development of information technology in construction

- Using Subsidiary Company (PPSI) as a reseller, training and service center of KANNA which is the Japanese construction management software and expanding Holo Builder software which is the construction inspection system in all PPS projects.
- Managing data by using PPS Drive and develop the system for further expanding and become a new service.
- Developing ISO 20000, which is the international standard on information technology management.



# PPS Business Plan

## 3. Goals towards Sustainable Construction

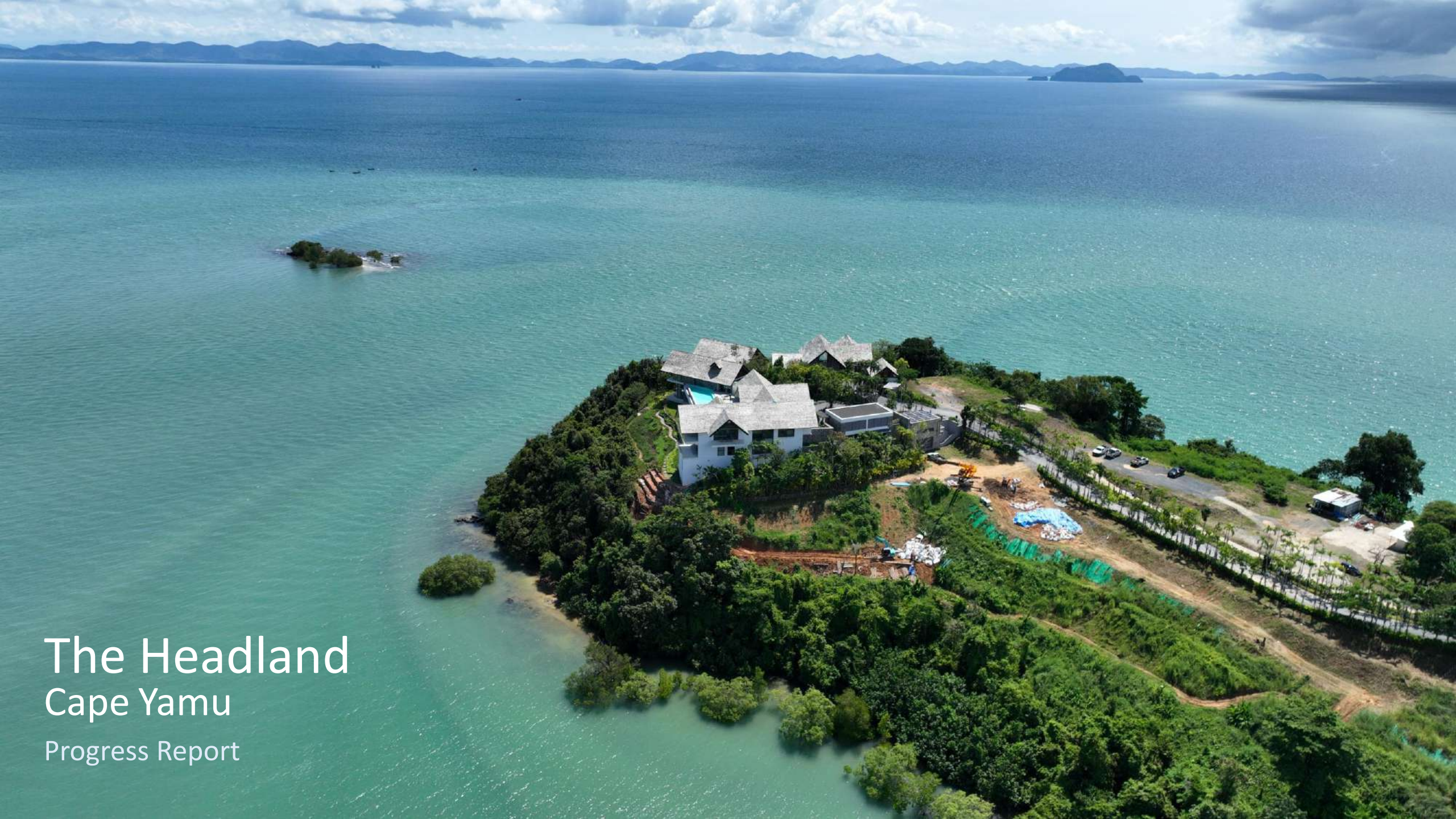
- Develop ISO 14001 for environmental management
- Become an organization that can measure carbon credit and get certified by Thailand Greenhouse Gas Management Organization (TGO)
- Become a training center which can provide courses or standards for sustainable construction







The Headland  
Cape Yamu  
Progress Report



The Headland  
Cape Yamu  
Progress Report



The Headland  
Cape Yamu  
Progress Report

PPS

Thank you for Supporting us.

TDD PPS

Trustworthiness  
Continuous Development  
Doing Great by Being Good